

PART 3

PREQUALIFICATION

WASHINGTON STATE FERRIES

NEW 130 – AUTO FERRIES

DESIGN AND BUILD CONTRACT

PREQUALIFICATION

1. PREQUALIFICATION REQUIREMENTS

Prequalification is a prerequisite to submittal of a proposal under the modified RFP for the New 130-Auto Ferries Design and Build Contract. The prequalification process is governed by: the project legislation, RCW 47.60.810 *et seq.*; RCW 47.60.680 *et seq.*; and Chapter 468-310 WAC, Prequalification of Ferry System Contractors, as modified (see below).

For prequalification questions and to obtain a copy of the WAC Chapter and the Standard Prequalification Questionnaire and Financial Statement, please contact:

Tim McGuigan
Contracts / Legal Services Manager
Washington State Ferries
2911 2nd Avenue
Seattle, Washington 98121-1012

Telephone: 206.515.3601
Telefax: 206.515.3605

Provisions for Joint Venture participation in the RFP are specified in the prequalification documents available from WSF as discussed above.

WSF will allow proposers an opportunity to correct prequalification deficiencies, if needed, during the prequalification evaluation process. Upon completion of such evaluation process, WSF will notify each applicant as to whether or not it has met the prequalification requirements. In addition, WSF will specify the application deficiencies in the notices to unsuccessful applicants.

Adherence to the proposers' responses will be a requirement. Deviations by proposers from such responses may be made only with the written approval of WSF. Misrepresented and/or inaccurate information shall be grounds for rejection of the proposal. If selection for Phase II or award of the Construction Contract in Phase III has been made prior to discovery of such deficiency, WSF may remove the proposer from selection for Phase II or terminate the Contract in Phase III for default, respectively.

Prequalification consists of the three (3) elements listed in the following paragraphs.

A. Standard Prequalification Questionnaire and Financial Statement

All interested parties must complete and submit WSF's Standard Prequalification Questionnaire and Financial Statement. WSF will provide the form upon request.

B. Non-financial Prequalification

Non-financial prequalification consists of submission of documentation showing that the proposer has the facilities and capability for designing the vessels, developing detailed vessel specifications, and constructing, launching, outfitting and testing the vessels.

The non-financial prequalification requirements are fully detailed in the document titled "Non-financial Prequalification for Design and Build of New WSF Ferries", attached hereto and incorporated herein and as Exhibit "A".

The non-financial prequalification information submitted for selected proposers for Phase II will become part of the respective Memoranda of Agreement for Phase II and part of the Construction Contract in Phase III.

C. Financial Prequalification

RCW 47.60.816 authorized WSF to modify the Chapter 468-310 WAC financial prequalification limits for this project in order to maximize competition among financially capable and otherwise qualified proposers.

Consequently, WSF has requested a modification to Chapter 468-310 WAC whereby proposers may prequalify for this project by submitting evidence of the ability to obtain Contract Security in the amount adequate to protect 100% of WSF's exposure to loss associated with the vessel Construction Contract (Phase III). **For prequalification purposes, WSF has determined such risk exposure to be equal to Thirteen Million Dollars (\$13,000,000).** As such, prequalification applicants must submit written evidence of ability to secure Contract Security in at least such amount if awarded the Construction Contract, in either of the following formats:

1. A letter of commitment executed by an officer of an approved surety company authorized to do business in the state of Washington; or
2. A letter of commitment to issue an Irrevocable Letter of Credit (ILOC) executed by an officer of an approved commercial bank authorized to do business in the State of Washington.

WSF will provide reference copies of Contract Security bonds and an ILOC to assist in such efforts.

Please note that required Contract Security to be specified in the Phase III Construction Contract will be set at a percentage of the proposer's Total Contract Price which may be more or less than \$13,000,000. The percentage may change if a proposer's construction schedule is different from the current Contract Schedule.

2. PREQUALIFICATION DUE DATES

All firms desiring to propose on this project must submit the required prequalification responses to WSF's Contracts / Legal Services Manager by the times and dates listed below. This information, along with information gathered by a shipyard and management assessment visit (at WSF's option), will be evaluated by WSF to determine prequalification of interested proposers. WSF may, in its sole discretion, allow such applicants an opportunity to submit additional information or take other steps to correct prequalification deficiencies noted by WSF during the evaluation process.

- A. The Due Date and Time for Submission of the Standard Prequalification Questionnaire and Financial Statement is: **No later than 3:00 p.m. on January 9, 2004.**
- B. The Due Date and Time for Submission of the Non-financial Prequalification Information is: **No later than 3:00 p.m. on January 9, 2004.**
- C. The Due Date and Time for Submission of the Financial Prequalification Information is: **No later than 3:00 p.m. on February 2, 2004.**

(END)

PART 3

EXHIBIT A

NON-FINANCIAL PREQUALIFICATION

PART 3, EXHIBIT A
WASHINGTON STATE FERRIES

NEW 130 – AUTO FERRIES
DESIGN AND BUILD CONTRACT

NON-FINANCIAL PREQUALIFICATION

This Exhibit A document specifies the information that a proposer must submit to WSF for the non-financial component of the prequalification process under the modified RFP for the New 130-Auto Ferries Design and Build Contract.

Proposers must have the facilities and the capability (in-house or contracted) for designing the ferries, developing detailed construction specifications, and constructing, launching, outfitting and testing the ferries, as described below.

If a proposer does not own the facilities intended for construction of the ferries, the proposer shall provide documentation signed by the owner of the facilities, showing a commitment to make the facilities available to the proposer during the construction period (Phase III), through sale or lease (or other use agreement between the proposer and the owner).

Requirements for Non-financial Prequalification

Proposers must have the facilities and the capability for designing, constructing, outfitting, launching and testing the new ferries that will have the following features (all figures are approximate).

Capacities: 130 autos; 1202 passengers and crew.

Dimensions and Displacements:

Length Overall	342' 0"
Beam	83' 4"
Draft to DLW	16' 6"
Lightship Draft	14' 6"
Full Load Displacement	3400 Tons
Lightship Displacement	2500 Tons

Propulsion: Diesel Engine Mechanical Drive with Controllable Pitch Propellers.
Propulsion System Power: 6,000 HP.

Submit the Following Information

Provide the following information on approximately six (6) single sided sheets of 8 ½" by 11" paper.

1. A description of shipyard(s), facilities or collection of facilities to be used to construct the new ferries, including:
 - Diagrams or maps showing dimensions and location of key features such as piers, building ways, lay down and staging areas, and shops;
 - Areas for fabrication of vessel modules and components;
 - Building ways, floating drydocks, graving docks, synchro-lifts or other facilities for assembling and launching the vessels;
 - Weight handling equipment with capacities in tons;
 - Warehouses and shops in the shipyard(s); and
 - Piers to be used during outfitting and testing of the vessels, including availability of utilities at the pier(s).
2. A brief description of the organization to be used to manage both the design and construction of the new ferries, including both prime contractor and major subcontractors, at least generically. Include an organization chart of not more than three (3) levels. Names of personnel or subcontractor organizations in the positions are not required.

In a subsequent step of the RFP process, WSF will request more extensive information concerning the proposers' capabilities. WSF will evaluate such information as part of the process to select the best qualified proposers, in accordance with RCW 47.60.816, for participation in development of Technical Proposals in Phase II.

(END)